



ARMY ALLIANCE, INC.



ANNUAL
REPORT

JUNE 2000

KEEPING OUR FUTURE STRONG!

STATEMENT OF PURPOSE

The Army Alliance, Inc. is organized as a not-for-profit civic organization under Section 501 (c) (4) of the Internal Revenue Code.

The objectives of the Army Alliance are to —

- ★ Maintain Aberdeen Proving Ground as an economic asset and resource to the northeastern Maryland region by supporting its organizations, programs, and missions.
- ★ Present a clear, coherent image of the technological assets and value of the Proving Ground to the national defense.
- ★ Inform businesses and citizens of northeastern Maryland of the economic and cultural benefits of a strong military presence in the region.
- ★ Assist with the attraction of government and industry organizations to increase the economic viability of the Proving Ground.
- ★ Act as a coordinating body for various organizations, groups, clubs, and individuals who have similar interests in maintaining a healthy and stable Aberdeen Proving Ground.

We encourage you to contact the Army Alliance if you have any questions concerning these objectives and our activities or if you wish to support our efforts.



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INTRODUCTION

The second year of Army Alliance operations was one of rapid implementation of procedures and relationships essential to the accomplishment of Alliance objectives. Ten specific initiatives were undertaken to assist the Maryland Congressional delegation, influence the Department of Defense, and educate national legislators on the necessity of strong, dynamic programs at Aberdeen Proving Ground. Media tools were created to begin the effort of displaying widely the technological assets of the Proving Ground, and systems were put into place to effectively address Alliance interests in the Washington arena. These efforts are summarized on the following pages.

During this period the number of government granting organizations, corporate contributors, and individual members who support the Alliance has grown to 52. It is notable that some corporate contributors have sought out participation in the Alliance effort without solicitation. Their financial, intellectual, and administrative support is vital to the Alliance effort.

We are grateful to our Maryland Congressional delegation and their staff for their vision and tireless efforts in support of Aberdeen Proving Ground, and to the Harford and Cecil County Governments and the Maryland Department of Business and Economic Development for their contributions and daily assistance to Alliance operations. We remain indebted to the Southern Maryland Navy Alliance for their insights and counsel in the formation of the Alliance. The staff of Van Scoyoc Associates who represent Alliance interests in Washington have addressed our needs with patience and skill, and their support and guidance are major, integral parts of our activities.

While most concrete results of current Alliance efforts await conclusion of the ongoing national budget cycle, Congressional staff have indicated that the Alliance has already significantly elevated the visibility of Aberdeen Proving Ground in the halls of Congress.

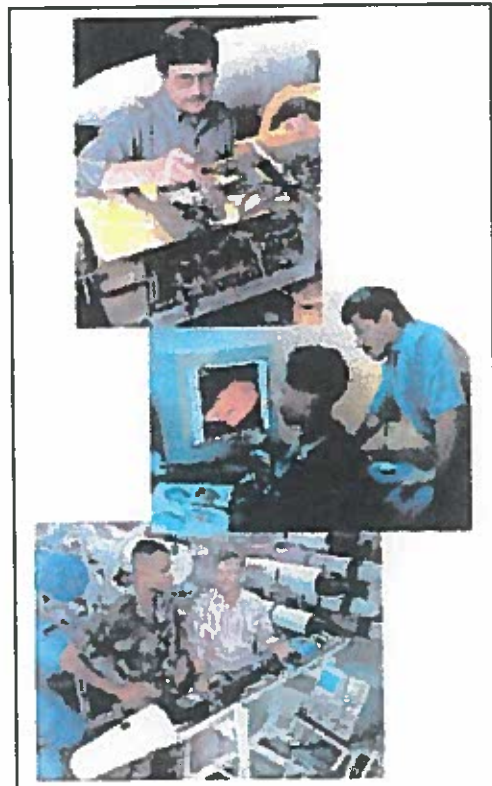


1999-2000 INITIATIVES

The well-being of programs and organizations at Aberdeen Proving Ground is the principal objective of the Alliance. The following paragraphs summarize efforts initiated during the past year and presently underway to gain organizations, enhance programs, and improve the care of critical infrastructure on the installation.

Relocation of Army Test and Evaluation Command (ATEC).

The Army Chief of Staff has a stated goal of moving all Army organizations out of leased space into Army-owned facilities, and Department of Defense organizations who occupy leased space will come under automatic consideration when the next base realignment and closure effort is conducted. The preparation of an approach for relocating the Army Test and Evaluation Command, or ATEC, from leased space in Alexandria, VA, to Aberdeen Proving Ground was a major activity for the Alliance in the latter part of 1999, with the principal alternative being relocation to Fort Belvoir, VA. A 23-page, illustrated report was prepared to provide information to the Army leadership on the advantages of the Proving Ground as the location of choice. Although the matter has been worked vigorously by the Maryland Congressional delegation, the Secretary of the Army issued a decision in February that ATEC would remain in leased space for a further five-year period. Cost of the proposed lease is high (\$2.7 million each year), and it includes a cost of about \$900,000 for refurbishment of the leased space – funding that might better be used to upgrade government-owned facilities. Our Congressional representatives continue to work the issue, and dialogue on this matter may go on for several months. The Alliance is examining the



decision for lessons that can be applied to best portray the Proving Ground's assets when similar opportunities arise in the future.

Funding of the Army Materiel Systems Analysis Activity.

The Army Materiel Systems Analysis Activity, AMSAA, is the Army's primary analytic organization responsible for systems level analysis. As such, it is a primary means of controlling costs of new weapons systems and their logistics through analysis and simulation as a complement to testing and preparation for fielding. Although Army analysis is more critical than ever to support decisions on acquisition of new systems, current plans would reduce the AMSAA funding for such support from \$10 million in FY1999 to \$4.6 million over the next five years. The AMSAA workforce today is approximately 314; without budget relief this number would drop to



188 by the end of 2002. The Alliance prepared documentation to support an increase in planned FY2001 AMSAA funding of \$8.7 million, with a portion of that amount paying for supporting efforts at the University of Maryland. During the past three



months the Army has considered making AMSAA a Department of the Army field operating agency, reporting to the Army staff. The Army Materiel Command has

proposed increasing the AMSAA funding level and support for a manpower level of 272 personnel. This restores over 50 percent of the planned Quadrennial Defense Review cuts that were to be implemented in AMSAA. This proposal assures that AMSAA will be a viable organization in 2002. Efforts to resolve funding shortfalls in the FY01 budget continued to be worked.

Construction of Supertoxic Chemical Laboratory Facilities.

The Soldier, Biological and Chemical Command (SBCCOM) at the Edgewood Area of Aberdeen Proving Ground conducts research and development to characterize and provide protection against chemical warfare agents that other nations and terrorists may use against US Armed Forces and US cities. Many of the existing

chemical laboratories are obsolescent and cannot be updated. E.g., filters are no longer made for some of the protection and containment systems, and the supply of filters will be exhausted in about four years. The SBCCOM is seeking a modern, more economic facility, and that proposed construction is the Army Materiel Command's top priority for the FY2003 military construction program. This Army Alliance initiative seeks to ensure that program is initiated in a timely manner by requesting \$5 million in FY2001 to take the needed facility through the 35 per cent design phase and the beginning of site preparation.

Domestic Preparedness Against Weapons of Mass Destruction.

The Weapons of Mass Destruction Act of 1996 created a requirement for the Department of Defense to assist the 120 largest US cities in preparing their emergency responders (firefighters, police, etc.) in coping with the possible terrorist use of chemical or biological weapons. Presently the program to achieve that is scheduled to end this year, with no training of 15 of the cities and only



partially meeting the requirement for 52 of the cities. This Alliance initiative seeks an increase of \$30 million in Army operations and maintenance funding to complete the effort and meet the requirements of the 1996 law. If funded is obtained, more than \$24 million of the

funds would be spent in Maryland, primarily in the local area, for government salaries, contractor support, and purchases of supplies and materials. A senior staff member of the Senate Armed Services Committee has submitted to the Department of Defense a lengthy list of questions inquiring about the program. The DOD is also negotiating to have the Department of Justice complete the program.

Protecting the Deployment of US Forces.

This initiative seeks \$1.8 million of Defense-Wide Research, Development, Test & Evaluation funding and \$1.8 million of Army

Operations and Maintenance funding. It would initiate a program to assist military posts and bases which are Department of Defense



power projection sites in preparing against the possibility of chemical or biological attacks by terrorists or enemy special operations forces. The ability of US forces to embark at US sites and arrive overseas in a timely manner is the weakest link in protecting US

worldwide interests. If funded this effort will be conducted by personnel at the Edgewood area of Aberdeen Proving Ground, and most of the funding would support Army personnel and industry contractors located in Harford and Cecil counties. The Chairman of the Senate Appropriations Committee has asked for information on a study which formed the basis of this proposal, and a Special Assistant to the Secretary of Defense has recently requested that the Soldier, Biological and Chemical Command prepare a plan for such a program.

Maintenance and Repair of Phillips Army Airfield.

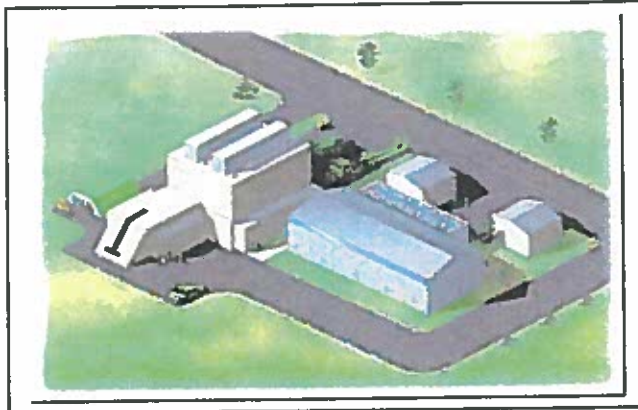
The Harford County Government and the Aberdeen Proving Ground leadership are jointly pursuing a proposal to make Phillips Army Airfield a dual-use, military-civilian airfield. That proposal will require several years to come to fruition, however, and meanwhile there is essentially no funding for repair and maintenance of runways and facilities at the airfield. In the worst case, the facility will be in such disrepair as to require its closing before dual use can come into being. This Alliance proposal seeks \$5 million in the Federal Aviation Administration budget for runway resurfacing and other essential



repairs. Members of the Maryland Congressional delegation have requested that funds be appropriated in the next Federal fiscal year.

Developmental Test Command Climatic Test Chamber.

The Alliance provided the Maryland Congressional Delegation information on a climatic test chamber required by the Aberdeen Test Center (ATC), with a value of about \$8.8 million. This multi-



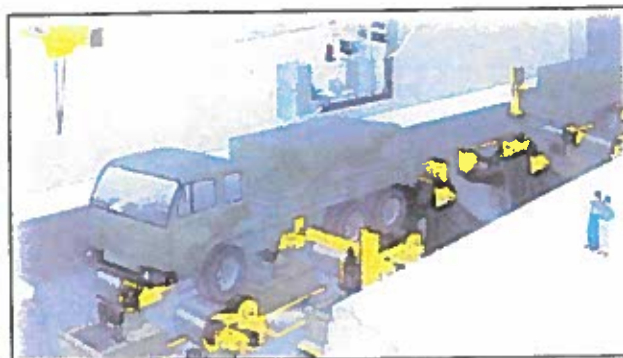
environment, climatic-controlled test facility will provide a unique testing capability for weapon systems and ammunition prior to production or military use. The new facility will also bring ATC in line with current Occupational Safety and Health Act and National Fire

Protection Agency regulations. It is the top priority project for the Developmental Test Command and its headquarters, Army Test and Evaluation Command. The establishment and maintenance of this sort of infrastructure is a factor in the viability of the Proving Ground and in protecting it in future base realignment and closure studies. The military construction budget is always constrained and a matter of intense competition across the nation, and the support of the Maryland Congressional delegation for these projects is invaluable to our interests.

Roadway Simulator.

The planned roadway simulator is a system for testing the performance and durability of vehicles under a diverse variety of environmental conditions.

The simulator is a major requirement of the Aberdeen test community and has been given high priority among the Maryland Congressional delegation. This capability, which will be



unique in the United States, will be located on the Proving Ground and is intended for use in civilian applications as well as in meeting military testing needs.

Chemical and Biological Defense Infrastructure Consolidation.

This low-cost proposal seeks to consolidate at Aberdeen Proving Ground numerous small management offices the four military services have in various parts of the country for oversight of acquisition programs in defense against chemical and biological weapons. If implemented it might bring as many as 30 jobs to the Proving Ground, but its principal virtue is that it would reduce the national cost of managing the chemical-biological defense programs. Because the new structure would rely on Proving Ground organizations for support, it should result in more funding for the local area. Thus far we are hopeful the staff of the House National Security Committee will insert language at least recommending that the Department of Defense undertake this consolidation.

APG-Supported Math and Science Magnet High School.

The Harford County school system is to start construction of a replacement high school for Aberdeen next year. This Alliance initiative seeks Department of Education and Department of Defense funding to establish the new high school as a model program for using DOD and industry resources to support secondary education. If funded, it will make use of the extensive computer and laboratory facilities and scientific expertise at the Proving Ground to assist in design and operation of the school. The concept has been endorsed by the County Board of Education, the Superintendent of Schools, and the Installation Commander. If the magnet school comes to fruition, the Aberdeen Proving Ground Science and Technology Board will serve as the focal point for bringing to bear the Proving Ground's assets. In April the Harford County Executive requested the support of the Maryland



Congressional delegation, using an Alliance-prepared concept paper. All of the Delegation have expressed enthusiasm for the proposal, and it has been requested that funds be appropriated for the effort. While the concept has significant local support, it was raised late in the Congressional budget process and requires a significant amount of Department of Education funding (\$4.5 million.) If it cannot be accommodated in the FY2001 budget, fallback positions are to spread the funding over two years or to address it the FY2002 budget cycle.



OTHER ACTIVITIES

In addition to the initiatives undertaken to directly influence the well-being of the Proving Ground, the Alliance addressed other areas which, while more general in nature, are no less important. Some of those are described in the following paragraphs.

Assistance of Van Scoyoc Associates in the Washington area.

In February the Alliance secured the services of Van Scoyoc Associates, Incorporated, to represent the Alliance in Washington activities, advise the Board of Directors on approaches to portraying Proving Ground interests, and assisting the Alliance in the preparation of documentation to present its initiatives. This was a key step toward the Alliance achieving its

“The Army Alliance is a significant part of Harford County’s efforts to encourage new opportunities and retain vital operations at Aberdeen Proving Ground.”

James M. Harkins
Harford County Executive

objectives. The Board thinks of our Van Scoyoc representatives as educators, and they are our on-the-scene eyes and ears for early intelligence on matters which may impact the Proving Ground.

Videotape on Proving Ground capabilities and technologies.

A professionally prepared videotape depicting Proving Ground capabilities and technologies has been developed for distribution to key government and industry players, use with meeting displays, and transmittal to appropriate offices in connection with specific Alliance initiatives. Only seven minutes long, the tape clearly displays Proving ground assets and its front-edge scientific and engineering assets.

Tri-fold leaflet portraying Proving Ground assets.

An illustrated, color tri-fold leaflet was prepared as a quick reference to Proving Ground assets, for distribution in Washington, at conferences, and to prospective new tenant organizations. While most organizations at the Proving Ground have literature available on their specific activities, this leaflet is unique in that it addresses the installation as a whole.

Recognition of support.

As a small recognition of the essential contributions of our granting agencies and corporate members, the Alliance began distribution to them of framed and mounted certificates acknowledging their support to Alliance objectives and activities.

Exchange of information with Proving Ground leadership.

The President of the Army Alliance and the Aberdeen Proving Ground Installation Commander meet at approximately monthly intervals to exchange information and coordinate activities where Army and Alliance interests coincide. Similar liaison activities between Board members and other Army officials occur virtually daily.

Presentations, briefings, and visits.

Members of the Board of directors made several visits to Washington to confer with Congressional representatives and their staff. Presentations were made to the Harford County Board of Education, the APG Science and Technology Board, the NBC Industry Group, and to the local chapter of the International Test and Evaluation Association. In January the Alliance provided an exhibit at a reception sponsored by Harford County organizations in Annapolis for Maryland legislators

“Cecil County’s financial support of the Army Alliance recognizes the economic importance of Aberdeen Proving Ground to the County. APG employs almost 900 of our residents, and generates an annual payroll of \$50 million.”

**Nelson K. Bolender, President
Cecil County Board of Commissioners**



THE WAY AHEAD

In the near future the Department of Defense will undergo another Quadrennial Defense Review, commonly called a QDR, and another cycle of base realignment and closure, or BRAC, activities. Those intensive assessments will certainly present hazards, and occasionally opportunities, for Aberdeen Proving Ground organizations, programs, and infrastructure. Some of the efforts being considered for the Alliance to undertake in the coming year to address this turbulent period include –

- **Development of a coherent, readily understandable theme which can be used to portray Aberdeen Proving Ground as a valuable national asset to Congress, the Pentagon, and other industry and military organizations.**

Fifty-seven organizations reside at Aberdeen Proving Ground. They belong to several major Army Commands and encompass a range of activities that includes test and evaluation, military education, and broadly diverse types of research and development. The complexity of the Proving Ground is difficult to understand for the members and staff of the Congress, who are faced with intense demands for their time and attention. A central theme, clearly presented, will be a major asset in raising the awareness of the value and potential of the Proving Ground.

- **Timely focus on a few, carefully selected initiatives which will receive most of the attention of the Alliance.**

The past year has been a formative period for the Alliance. The experience gained and the systems put into place will permit more efficient, effective efforts in the future. As an example, initiatives which require legislative action should be developed and coordinated with the Maryland Congressional delegation well before the start of the Congressional session.

- **Assistance to the Proving Ground leadership in coordinating and hosting a visit by Congressional committee staff for a tutorial on Aberdeen Proving Ground assets and capabilities.**

Each Congressional committee has dedicated staff personnel who play significant roles in drafting legislation and proposing the authorization and appropriation of Federal funds. Efforts to educate them on the programs and extensive technology at Aberdeen Proving Ground are likely to yield significant benefits.

- **Enhanced feedback to granting organizations, corporate contributors, and individual members on Alliance activities.**

In addition to the membership dinner and breakfast held in June and December of each year, the Alliance will initiate a periodic newsletter on its activities. Published in April and October, the newsletter will assure the membership receives at least quarterly reports on current concerns and events in progress.

- **Greater involvement of representatives of the corporate contributors and individual members.**

Alliance activities impose a heavy workload. Corporate supporters and individual members have volunteered to play greater roles in the effort, and their involvement will be necessary for the Alliance to achieve its potential. Committees addressing major areas of activity will be used to bring to bear the extensive skills available in the Alliance community.



GRANTS, CONTRIBUTIONS, AND MEMBERSHIP

The Army Alliance permits contribution levels to allow all interested parties to participate to the extent of their ability. The Alliance is open for participation by any person or entity that is interested in our activities. Contributions made to the Alliance are not deductible for tax purposes as charitable contributions, but may be submitted as a business expense. The contribution categories are as follows.

★ ★ ★ ★	Member	\$5,000 or more
★ ★ ★	Member	\$2,000 or more
★ ★	Member	\$500 or more
★	Member	\$50 or more *

* Open to Individuals and Retirees Only

GRANTING AGENCIES

The Alliance benefits from the support of several government entities. The following agencies have supported the Alliance's efforts in many ways, including personnel and significant financial grants.

Maryland Department of Business and Economic Development

Harford County Government

Cecil County Government

City of Aberdeen

City of Havre de Grace

CORPORATE CONTRIBUTORS

Financial assistance from corporate members, together with grants from our supporting government organizations, makes possible the Alliance activities. The value of corporate support goes well beyond financial assistance, however, with many companies demonstrating their commitment to the success of this region with expertise, manpower, and facilities to support the overall effort.



Baltimore Gas and Electric Company

EAI Corporation

Glenangus Homes, Inc.

Science Applications International Corporation

Dynamic Science, Inc.



Science And Technology Corporation

SURVICE Engineering Company

Tri-S Corporation



Applied Research Associates

Booz.Allen & Hamilton, Inc.

Clark Turner Companies

Doris Powers, in memory of MG Patrick Powers

F.O. Mitchell & Brothers

Four Points Sheraton Hotel

Harford County Association of Realtors, Inc.

Harford National Bank

Hess Hotel Group

Horne Engineering Services, Inc.

Joe Brooks Enterprises

OptiMetrics, Inc.

SciTech Services

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